CONTRACT



CBS5 Meredith Corporation FED ID# 42-0410230 4016 N Black Canyon Phoenix, AZ 85017 (602)264-1000

And:

Strategic Media Services 3299 K Street NW, Suite 200 Washington, DC 20007 USA

| | Contract / Re | <u>vision</u> | | Alt Order # | <u>‡</u> |
|---------------------|---------------|---------------|------|-----------------|--------------|
| | 499887 | 1 | | 06392257 | |
| Product | | | | | |
| NRSC 2012 | | | | | |
| Contract Dates | Estimate # | | | | |
| 10/24/12 - 10/30/12 | | ÷ | | | |
| Advertiser | | | Ori | ginal Date | / Revision |
| NRSC | | | 1 | 0/23/12 | / 10/23/12 |
| | Billing Cycle | Billing | Cal | endar | Cash/Trade |
| | EOM/EOC | Broado | ast | | Cash |
| | Station | Accou | nt E | <u>xecutive</u> | Sales Office |
| | КРНО | Matt N | orte | n | HRP-WASHING |
| | Special Hand | ling | | | |
| | Demographic | | | | |
| | Adults 25-54 | | | | |
| | | | | | |
| | IDB# | Advert | iser | Code | Product Code |
| | Agency Ref | | | Advertiser | Ref |

Spots/ *Line Ch Start Date End Date Description Start/End Time Days Length Week Rate Type Spots Amount KPHO 10/24/12 10/26/12 M-F 5-530am M-F 5-530a :30 NM \$1,500.00 Start Date End Date <u>Weekdays</u> Spots/Week Rate Week: 10/22/12 10/28/12 \$500.00 --WTF--3 KPHO 10/29/12 10/30/12 M-F 5-530am M-F 5-530a :30 NM 2 \$1,000.00 Weekdays Spots/Week Start Date End Date Rate \$500.00 Week: 10/29/12 11/04/12 MT----KPHO 10/24/12 10/26/12 M-F 530-6a M-F 530-6a :30 NM 3 \$1,350.00 End Date Spots/Week Start Date Weekdays Rate Week: 10/22/12 10/28/12 \$450.00 KPHO 10/29/12 M-F 530-6a M-F 530-6a 10/30/12 :30 NM 2 \$900.00 Start Date End Date Weekdays Spots/Week Rate Week: 10/29/12 11/04/12 MT----\$450.00 2 5 KPHO 10/24/12 M-F 6-630a M-F 6-630a :30 NM Ν 10/26/12 3 \$1.050.00 Spots/Week Start Date End Date Weekdays Rate Week: 10/22/12 \$350.00 10/28/12 --WTF--3 KPHO 10/29/12 6 10/30/12 M-F 6-630a M-F 6-630a :30 NM 2 \$700.00 End Date Weekdays Spots/Week Start Date Rate Week: 10/29/12 11/04/12 MT----\$350.00 7 KPHO 10/24/12 10/26/12 M-F 630-7a M-F 630-7a :30 NM 3 \$1,050.00 End Date Start Date Weekdays Spots/Week <u>Rate</u> Week: 10/22/12 10/28/12 --WTF--\$350.00 3 KPHO 10/29/12 10/30/12 M-F 630-7a M-F 630-7a :30 NM \$700.00 End Date Start Date Weekdays Spots/Week <u>Rate</u> Week: 10/29/12 11/04/12 \$350.00 2 9 KPHO 10/24/12 10/26/12 **CBS EARLY SHOW** M-F 7a-9a :30 NM 6 \$2,400.00 Start Date End Date Weekdays Spots/Week Rate 10/28/12 \$400.00 Week: 10/22/12 --WTF--6 M-F 7a-9a 10 KPHO 10/29/12 10/30/12 **CBS EARLY SHOW** :30 NM \$1,600.00 Start Date End Date Weekdays Spots/Week Rate Week: 10/29/12 11/04/12 MT----4 \$400.00 11 KPHO 10/24/12 PRICE IS RIGHT 10/26/12 M-F 9a-10a :30 NM 3 \$6,000.00 Start Date End Date Spots/Week Weekdays <u>Rate</u>

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.



| | Contract / Revision 499887 / | Alt Order # 06392257 |
|---------------------------------------|---------------------------------|---|
| Contract Dates 10/24/12 - 10/30/12 | Product NRSC 2012 | Estimate # |
| Advertiser NRSC | | Original Date / Revision 10/23/12 / 10/23/12 |

| | | Spots/ | | • | |
|--|--|-----------------------|--------|------|------------|
| *Line Ch Start Date End Date Description | Start/End Time | Days Length Week Rate | Type S | pots | Amount |
| Start DateEnd DateWeekdaysSpots/WeekWeek: 10/22/1210/28/12wTF3 | <u>Rate</u> \$2,000.00 | | | | |
| N 12 KPHO 10/29/12 10/30/12 PRICE IS RIGHT <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/12 MT 2 | M-F 9a-10a <u>Rate</u> \$2,000.00 | :30 | NM | 2 | \$4,000.00 |
| N 13 KPHO 10/24/12 10/26/12 BETTER ARIZONA <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/22/12 10/28/12wTF 3 | M-F 10a-1058a <u>Rate</u> \$300.00 | :30 | NM | 3 | \$900.00 |
| N 14 KPHO 10/29/12 10/30/12 BETTER ARIZONA Start Date | M-F 10a-1058a <u>Rate</u> \$300.00 | :30 | NM | 2 | \$600.00 |
| N 15 KPHO 10/24/12 10/26/12 YOUNG & THE RESTLESS Start Date | M-F 1059a-1159a <u>Rate</u> \$1,500.00 | :30 | NM | 3 | \$4,500.00 |
| N 16 KPHO 10/29/12 10/30/12 YOUNG & THE RESTLESS Start Date | M-F 1059a-1159a <u>Rate</u> \$1,500.00 | :30 | NM | 2 | \$3,000.00 |
| N 17 KPHO 10/24/12 10/26/12 CBS 5 NEWS @ NOON Start Date End Date Weekdays Spots/Week Week: 10/22/12 10/28/12wTF 3 | M-F 12p-1230p <u>Rate</u> \$750.00 | :30 | NM | 3 | \$2,250.00 |
| N 18 KPHO 10/29/12 10/30/12 CBS 5 NEWS @ NOON Start Date | M-F 12p-1230p <u>Rate</u> \$750.00 | :30 | NM | 2 | \$1,500.00 |
| N 19 KPHO 10/24/12 10/26/12 M-F 1230p-3p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/22/12 10/28/12wTF 4 | 1230p-3p <u>Rate</u> \$1,000.00 | :30 | NM | 4 | \$4,000.00 |
| N 20 KPHO 10/29/12 10/30/12 M-F 1230p-3p Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/12 MT 3 | 1230p-3p <u>Rate</u> \$1,000.00 | :30 | NM | 3 | \$3,000.00 |
| N 21 KPHO 10/24/12 10/26/12 LET'S MAKE A DEAL Start Date End Date Weekdays Spots/Week Week: 10/22/12 10/28/12 wTF 3 | M-F 2-3p <u>Rate</u> \$1,000.00 | :30 | NM | 3 | \$3,000.00 |
| N 22 KPHO 10/29/12 10/30/12 LET'S MAKE A DEAL Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/12 MT 2 | M-F 2-3p <u>Rate</u> \$1,000.00 | :30 | NM | 2 | \$2,000.00 |
| N 23 KPHO 10/24/12 10/26/12 PEOPLES COURT <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/22/12 10/28/12WTF 3 | M-F 3p-357p <u>Rate</u> \$400.00 | :30 | NM | 3 | \$1,200.00 |
| N 24 KPHO 10/29/12 10/30/12 PEOPLES COURT <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/12 MT 2 | M-F 3p-357p <u>Rate</u> \$400.00 | :30 | NM | 2 | \$800.00 |
| N 25 KPHO 10/24/12 10/26/12 ANDERSON COOPER <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/22/12 10/28/12wTF 3 | M-F 358p-458p <u>Rate</u> \$500.00 | :30 | NM | 3 | \$1,500.00 |
| N 26 KPHO 10/29/12 10/30/12 ANDERSON COOPER Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/12 MT 2 | M-F 358p-458p <u>Rate</u> \$500.00 | :30 | NM | 2 | \$1,000.00 |
| N 27 KPHO 10/24/12 10/26/12 CBS 5 NEWS @ 5P Start Date | M-F 5p-530p <u>Rate</u> \$1,500.00 | :30 | NM | 3 | \$4,500.00 |

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| | 499887 / | 06392257 |
| Santrant Dates | Draduat | I stimate # |

 Contract Dates
 Product
 Estimate #

 10/24/12 - 10/30/12
 NRSC 2012

 Advertiser
 Original Date / Revision

 NRSC
 10/23/12 / 10/23/12

Spots/

| | " | Spots/ | | | |
|--|---------------------------|------------------|-----------|---------------------------------------|------------------|
| *Line Ch Start Date End Date Description | Start/End Time | Days Length Week | Rate Type | Spots | Amount |
| Start Date End Date Weekdays Spots/Week | <u>Rate</u> | | | · · · · · · · · · · · · · · · · · · · | |
| N 28 KPHO 10/29/12 10/30/12 CBS 5 NEWS @ 5P | M-F 5p-530p | :30 | NM | 2 | \$3,000.00 |
| Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/12 MT 2 | <u>Rate</u> | | | | |
| | \$1,500.00 | | | | |
| N 29 KPHO 10/24/12 10/26/12 CBS 5 NEWS @ 530P Start Date End Date Weekdays Spots/Week | M-F 530p News Rate | :30 | NM | 3 | \$4,200.00 |
| <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/22/12 10/28/12WTF 3 | \$1,400.00 | | | i | |
| N 30 KPHO 10/29/12 10/30/12 CBS 5 NEWS @ 530P | M-F 530p News | :30 | NM | 2 | \$2,800.00 |
| Start Date End Date Weekdays Spots/Week | Rate | .00 | | ~ | Ψ2.,000.00 |
| Week: 10/29/12 11/04/12 MT 2 | \$1,400.00 | | | | |
| N 31 KPHO 10/24/12 10/26/12 CBS 5 NEWS @ 630P | M-F 630PM News | :30 | · NM | 3 | \$6,000.00 |
| Start Date End Date Weekdays Spots/Week | Rate | | | : | |
| Week: 10/22/12 | \$2,000.00 | | | | |
| N 32 KPHO 10/29/12 10/30/12 CBS 5 NEWS @ 630P | M-F 630PM News | :30 | NM · | 2 | \$4,000.00 |
| Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/12 MT 2 | <u>Rate</u> \$2,000.00 | | | | |
| N 33 KPHO 10/24/12 10/26/12 CBS 5 NEWS @ 10P | M-F 10p-1035p | :30 | NM | 3 | \$7,200.00 |
| Start Date End Date Weekdays Spots/Week | Rate | .50 | INIVI | 3 | ₽7,∠00.00 |
| Week: 10/22/12 10/28/12WTF 3 | \$2,400.00 | | | | |
| N 34 KPHO 10/29/12 10/30/12 CBS 5 NEWS @ 10P | M-F 10p-1035p | :30 | NM | 2 | \$4,800.00 |
| Start Date End Date Weekdays Spots/Week | <u>Rate</u> | | | | |
| Week: 10/29/12 11/04/12 MT 2 | \$2,400.00 | | | | |
| N 35 KPHO 10/24/12 10/26/12 DAVID LETTERMAN | M-F 1035p-1138p | :30 | NM | 3 | \$1,800.00 |
| Start Date End Date Weekdays Spots/Week Week: 10/22/12 10/28/12 WTF 3 | <u>Rate</u> \$600.00 | | | | |
| N 36 KPHO 10/29/12 10/30/12 DAVID LETTERMAN | M-F 1035p-1138p | :30 | NM | 2 | e4 200 00 |
| Start Date End Date Weekdays Spots/Week | Rate | .50 | . INIVI | | \$1,200.00 |
| Week: 10/29/12 11/04/12 MT 2 | \$600.00 | | | | |
| N 37 KPHO 10/24/12 10/26/12 M-F 10pm News Repeat | M-F 11:39p-12:13a | :30 | NM | 3 | \$450.00 |
| Start Date End Date Weekdays Spots/Week | <u>Rate</u> | | | 1 | |
| Week: 10/22/12 | \$150.00 | | |) | |
| N 38 KPHO 10/29/12 10/30/12 M-F 10pm News Repeat | M-F 11:39p-12:13a | :30 | NM | 2 | \$300.00 |
| Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/12 MT 2 | <u>Rate</u> \$150.00 | , | | | |
| N 39 KPHO 10/30/12 10/30/12 NCIS | Tue 7p-8p | :30 | NM | . 1 | \$1E 000 00 |
| Start Date End Date Weekdays Spots/Week | Rate | .30 | i MIMI | ' ' | \$15,000.00 |
| Week: 10/29/12 11/04/12 -1 1 | \$15,000.00 | | | | |
| N 40 KPHO 10/30/12 10/30/12 VEGAS | Tue 9p-10p | :30 | NM | 1 | \$10,000.00 |
| Start Date | <u>Rate</u> | | | | |
| Week: 10/29/12 11/04/12 -1 1 | \$10,000.00 | | | | |
| N 41 KPHO 10/24/12 10/24/12 SURVIVOR:PHILIPPINES | Wed 7p-8p | :30 | NM | 1 | \$4,500.00 |
| Start Date End Date Weekdays Spots/Week Week: 10/22/12 10/28/12 1 1 | <u>Rate</u> \$4,500.00 | . * | | | |
| N 42 KPHO 10/24/12 10/24/12 CRIMINAL MINDS | Wed 8p-9p | :30 | · NM | 1 | \$4,000.00 |
| Start Date End Date Weekdays Spots/Week | Rate | .30 | VIVIVI | ' | Φ4,000.00 |
| Week: 10/22/12 10/28/121 1 | \$4,000.00 | | | | |
| N 43 KPHO 10/25/12 10/25/12 BIG BANG THEORY/TWO | AThu 7p-8p | :30 | - NM | 1 | \$6,500.00 |
| Start Date End Date Weekdays Spots/Week | Rate | | | | • |
| Week: 10/22/12 10/28/121 1 | \$6,500.00 | | | | |
| N 44 KPHO 10/25/12 10/25/12 PERSON OF INTEREST | Thu 8p-9p | :30 | NM | 1 | \$12,000.00 |

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| Contract Dates 10/24/12 - 10/30/12 | Product NRSC 2012 | Estimate # |
| Advertiser NRSC | 0 | riginal Date / Revision 10/23/12 / 10/23/12 |

| *Line Ch Start Date End Date Description | Start/End Time | Spots/ Days Length Week Rate | Type Spots | Amount |
|---|---|---------------------------------|--------------|--------------|
| Start Date End Date Weekdays Spots/Week Week: 10/22/12 10/28/12 1 1 | <u>Rate</u> \$12,000.00 | | | |
| N 45 KPHO 10/26/12 10/26/12 NCIS Start Date End Date Weekdays Spots/Week Week: 10/22/12 10/28/121 1 | Fri 7p-8p <u>Rate</u> \$4,000.00 | :30 | N M 1 | \$4,000.00 |
| N 46 KPHO 10/26/12 10/26/12 BLUE BLOODS Start Date | F 9p-10p <u>Rate</u> \$7,500.00 | :30 | NM 1 | \$7,500.00 |
| N 47 KPHO 10/27/12 10/27/12 Sat 5a-7a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/22/12 10/28/122- 2 | Sat AM <u>Rate</u> \$300.00 | :30 | NM 2 | \$600.00 |
| N 48 KPHO 10/27/12 10/27/12 NCAA Football Reg Seaso Start Date End Date Weekdays Spots/Week Week: 10/22/12 10/28/121- 1 | n NCAA Football <u>Rate</u> \$850.00 | :30 | NM 1 | \$850.00 |
| N 49 KPHO 10/27/12 10/27/12 CBS 5 NEWS @ 5P <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/22/12 10/28/121- 1 | Sa 5PM News <u>Rate</u> \$850.00 | :30 | NM 1 | \$850.00 |
| N 50 KPHO 10/27/12 10/27/12 CBS 5 NEWS @ 530P Start Date End Date Weekdays Spots/Week Week: 10/22/12 10/28/121- 1 | Sat 530PM News <u>Rate</u> \$750.00 | :30 | NM 1 | \$750.00 |
| N 51 KPHO 10/27/12 10/27/12 CBS 5 NEWS @ 630P | Sa 630PM News <u>Rate</u> \$1,500.00 | :30 | NM 1 | \$1,500.00 |
| N 52 KPHO 10/27/12 10/27/12 Sa Late News Start Date End Date Weekdays Spots/Week Week: 10/22/12 10/28/121- 1 | Sa 10p-1035p <u>Rate</u> \$1,700.00 | :30 | N M 1 | . \$1,700.00 |
| N 53 KPHO 10/28/12 10/28/12 CBS SUNDAY MORNING Start Date End Date Weekdays Spots/Week Week: 10/22/12 10/28/122 2 | Various <u>Rate</u> \$1,500.00 | :30 | NM 2 | \$3,000.00 |
| N 54 KPHO 10/28/12 10/28/12 NFL (Early) Start Date End Date Weekdays Spots/Week Week: 10/22/12 10/28/122 2 | NFL Early Game <u>Rate</u> \$8,000.00 | :30 | NM 2 | \$16,000.00 |
| N 55 KPHO 10/28/12 10/28/12 Rasmussen Start Date End Date Weekdays Spots/Week Week: 10/22/12 10/28/121 1 | Various <u>Rate</u> \$500.00 | :30 | NM 1 | \$500.00 |
| N 56 KPHO 10/28/12 10/28/12 CBS 5 NEWS @ 530P Start Date End Date Weekdays Spots/Week Week: 10/22/12 10/28/121 1 | Su 530p-6p <u>Rate</u> \$1,500.00 | :30 | NM 1 | \$1,500.00 |
| N 57 KPHO 10/28/12 10/28/12 60 MINUTES Start Date End Date Weekdays Spots/Week Week: 10/22/12 10/28/12 1 1 | Sun 6p-7p <u>Rate</u> \$12,000.00 | :30 | NM 1 | \$12,000.00 |
| N 58 KPHO 10/28/12 10/28/12 THE GOOD WIFE. Start Date End Date Weekdays Spots/Week Week: 10/22/12 10/28/121 1 | Sun 8-9p <u>Rate</u> \$8,000.00 | :30 | NM 1 | \$8,000.00 |
| N 59 KPHO 10/28/12 10/28/12 Su Late News Start Date End Date Weekdays Spots/Week Week: 10/22/12 10/28/12 1 1 | Su 10p-1035p <u>Rate</u> \$2,000.00 | :30 | NM 1 | \$2,000.00 |
| A 2014 S 11 4 4 4 1 1 1 1 1 1 1 1 1 1 1 1 1 | | Totals | 126 | \$204,500.00 |

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|---------------------------------------|---------------------------------|---|--|
| Contract Dates 10/24/12 - 10/30/12 | Product NRSC 2012 | Estimate # | |
| Advertiser NRSC | | iginal Date / Revision 10/23/12 / 10/23/12 | |

*Tax 1 Note: Tax 0.5%.

www.kpho.com

| Time Period | # of Spots | Gross Amount | Net Amount | *Tax 1 | Total |
|--------------------|------------|--------------|--------------|----------|--------------|
| 10/01/12 -10/28/12 | 83 | \$142,600.00 | \$121,210.00 | \$606.05 | \$121,816.05 |
| 10/29/12 -10/30/12 | 43 | \$61,900.00 | \$52,615.00 | \$263.07 | \$52,878.07 |
| Totals | 126 | \$204,500.00 | \$173,825.00 | \$869.12 | \$174,694.12 |

NRSC

| Signature: | | Date: | |
|------------|--|-------|--|
| | | | |



PAID POLITICAL **BROADCAST AVAIL REQUEST**

TO:

Kevin James

STATION:

KPHO

FROM:

Matt Norten

HRP OFFICE: Washington DC

REQUEST RECEIVED FROM

DATE: 10/10/12

BUYER:

Neil Williams

AGENCY:

Strategic Media Services

ADDRESS:

3299 K st NW, Washington Dc 20007

PHONE #:

202-337-5700

FAX #:

202-337-8484

OTHER:

AVAILS FOR

| COMMITTEE: | National Republican Se | enatorial Committee |
|------------|------------------------|---------------------|

CPMGN MGR.

John Cornyn

TREASURER:

Stan Huckaby

ADDRESS:

425 2nd Street NE Washington, D.C. 20002

PHONE #:

202-675-6000

FAX #:

OTHER:

http://www.nrsc.org/

FOR

CANDIDATE: Issue

OFFICE:

PARTY:

Republican

DAYPARTS:

All

SCHEDULE DATES:

As Ordered

COMMERICAL LENGTH: :30

PROGRAMS:

ΑII

PLEASE ADVISE IF THERE ARE RESTRICTIONS ON ANY OF THE ABOVE

HRP FORM #0141

AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

| Station and | Location: | | ************************************** | Da | te: |
|---------------------|--|----------------|--|-------------------|--------------------|
| ~ 7 | williams est station time concer | rning the foll | owing issue: | | |
| Nation | al Republican | enct (N) | orial (o | mutale | |
| Broadcast Length | Time of Day, Rotation or Package | Days | Class | Times per Week | Number of Weeks |
| | | | | | |
| | | | | | |
| Total Char | ges: | | | | |
| This broadcast t | ime will be used by:_ | .N 25 | | | |
| | rogramming (in | | | | |
| | ₹ Yes | u | Surveyend | □No | |

| importance," list the na | | g to any political matter of national date(s) the programming refers to, the (if applicable): |
|---|--|---|
| | | |
| | communicates a message relatin eed Upon Schedule (Page 3) | g to any political matter of national |
| I represent that the payr | ment for the above described bro | adcast time has been furnished by: |
| | NRSC | |
| | o announce the time as paid for if other than an individual perso | by such person or entity. The entity n, is: |
| ☐ a corporation; 🖄 | ∾a committee; ☐ an associatio | on; or other unincorporated group. |
| | addresses of the chief executive named below (may be attached s | officers, directors, and/or authorized eparately): |
| | NOT DISCRIMINATE OR PEI TY IN THE PLACEMENT OF | RMIT DISCRIMINATION ON THE BASIS ADVERTISING. |
| easonable attorney's fees, dvertisement(s). For the | old harmless the station for any that may ensue from the broadcabove-stated broadcast(s), I all will be delivered to the stationeduled broadcasts. | ast of the above-requested so agree to prepare a script, |
| TO B | E SIGNED BY ISSUE | ADVERTISER |
| | MUUS | 202-357-5700 |
| Date | Signature | Contact Phone Number |
| TO BE | SIGNED BY STATIO | N REPRESENTATIVE |
| ☐ Accepted | ☐ Accepted in | Part |
| • | | |
| | | |